THE ENERGY TRANSITION & THE ROLE OF THE NORTH SEA

World Energy Council
Future of the North Sea Conference

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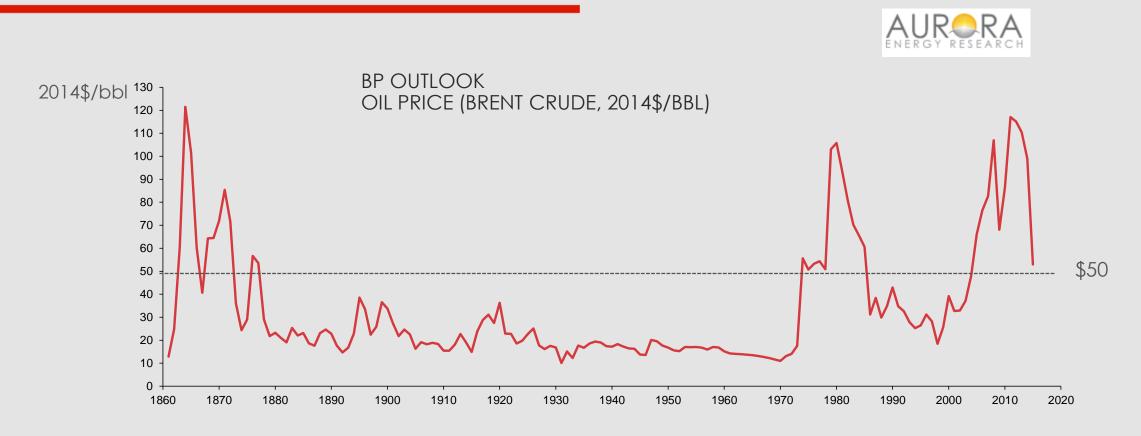




AGENDA

THE 3 BIG STRUCTURAL CHANGES IN GLOBAL ENERGY MARKETS
THE IMPACTS ON THE NORTH SEA
THE IMPACTS ON THE COMPANIES
CONCLUSIONS

1: The (permanent) end of the energy super cycle



Source: BP and Thomson Reuters

1: The (permanent) end of the energy super cycle



Source: Thomson Reuters

MUCH MORE OIL TO COME

US

Russia

Saudi Arabia

10million+ 10million+

10million+

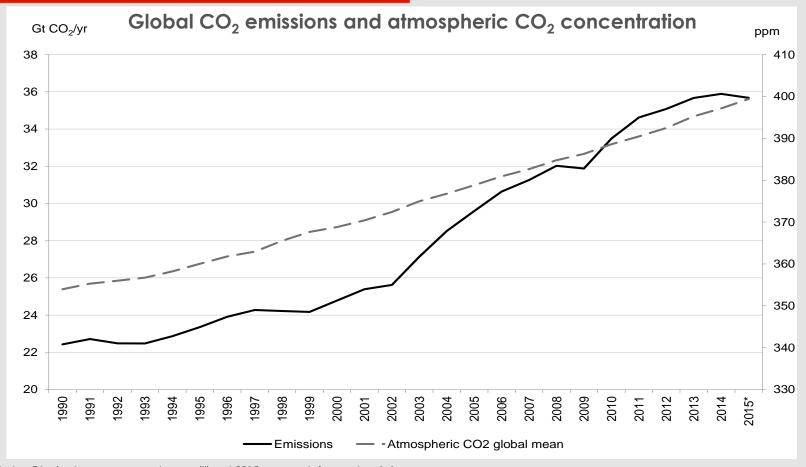
10million?

Iraq

10million?

Iran

2: Decarbonisation – so far little progress



2: KYOTO, PARIS NOT THE MAIN GAME

KYOTO

- Production not consumption
- European not US, China & India
- No global impact

PARIS

- Voluntary not compulsory target
- ≠ 2°C
- Keeps UN in business with reviews
- 1.5°C target given 2°C can't be met
- Trump & the future of the US participation

3: Technology

- Shale oil and gas
 - 8 years to transform global markets
- Electric generation & solar
- Electric storage and batteries
- Electric distributed grids and smart networks
- Electric households

DIGITLISATION OF EVERYTHING ELECTRIFICATION OF EVERYTHING

ROBOTS

Al

3D PRINTING

IMPACTS ON THE NORTH SEA

1: FALLING PRICES

- \$50 and falling how much will be economic?
- What is the point of E & P?
- Does the Artic have a future?
- What will have to happen to costs?
- How much will tax go down?
- How will decommissioning be paid for?

IMPACTS ON THE NORTH SEA

2: Decarbonisation

- If decarbonisation works, the North Sea closes
- Pressure on developed countries to do more
- Renewable strategies
- · CCS
- Switch to gas

IMPACTS ON THE NORTH SEA

3: Digitilisation

- Electric market is what matters
- Gas has a key role to play
- North Sea supplies are secure
- Electricity market is capacity, not wholesale
- Full implications of zero marginal costs

IMPACTS ON THE COMPANIES

- Harvest and exit long term strategies
- Oil and gas companies unlikely to be renewable leaders
- Cost structures will need to follow prices down
- Zero marginal costs change the structure of energy markets and challenge the conventional IOC models

CONCLUSIONS

2014 IS A STRUCTURAL BREAK WITH THE PAST

DECARBONISATION IS UNSTOPPABLE

TECHNOLOGY, NOT PARIS WILL EVENTUALLY SOLVE THE CARBON PROBLEM

ZERO MARGINAL COST IS TRANSFORMING ENERGY MARKETS

THE FUTURE IS DIGITAL, AND THEREFORE ELECTRIC

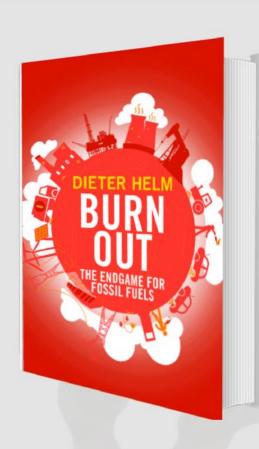
THE NORTH SEA WILL ADJUST TO ITS NEXT PHASE

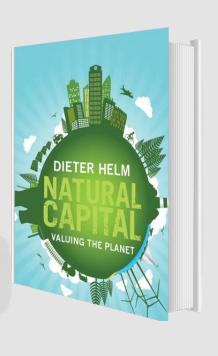
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Energy Futures Network Paper 21.

Energy and Climate Policy after BREXIT

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Energy Futures Network Paper 19.

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Energy Futures Network Paper 18.

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- The CMA Energy Market investigation: Companies 5-0 CMA? Paper 17, Mar 16
- The new normal oil prices after the crash, Paper 16,
 Feb 16
- Stranded Assets a deceptively simple and flawed idea, Paper 15, Oct 15
- Reforming the FiTs and capacity mechanisms, Paper 14, Sep 15
- The first 100 days of Conservative energy policy, Paper 13, Aug 15

- Penalty tariffs, open ended regulation and embedding overcharging. Paper 12, Jul 15
- British energy policy- what happens next? Paper 11, Jun 15
- Energy Policy and the Coalition, Paper 10, March 15
- What should oil companies do about climate change?
 Paper 9, Feb 15
- Competition in the British electricity sector: a set or practical measures, Paper 8, Feb 15